



# VIRGINIA PHILLIPS

AUTHOR • SPEAKER • COACH

**VIRGINIA PHILLIPS** is an award-winning coach who inspires and guides individuals to develop better personal leadership skills, narrow the confidence gap, and create opportunities for success. Her original and powerful five-step approach creates transformational action by applying cutting-edge techniques and her coaching has a track record of phenomenal results.

Virginia uses proven concepts such as commitment, action, and motivation to generate a roadmap for new entrepreneurs to dream, create, and profit. She takes them from idea, analysis paralysis, and business overwhelm, to success.

Virginia's clients choose her for her unparalleled perspective, natural nurturing abilities, down to earth personality, and her expertise in leadership, communication and business. Her amazing grit, perseverance, and a unique perspective, empowers individuals to dream into their authentic self and develop a lasting legacy.

## ABOUT VIRGINIA

She grew up in an entrepreneurial family but chose to work for corporate America until her future flickered when a teenager, texting and driving, caused a car accident. She was severely injured and endured 1,278 days of intense rehabilitation, only to be left 100% permanently disabled and unable to return to her career. It was potentially crushing news. Yet, it only meant a new beginning for her.

Today, she leverages her years spent as big business® go-to person to coach entrepreneurs from dreams to profits. She is the founder of The Academy of Entrepreneurial Excellence, a part-owner of Molder Rubber and Plastics Corp, a communication and leadership expert, an inspirational speaker, and a survivor. She is also the author of *Yes, You Can! Your Roadmap to Dream, Create, and Profit*.

Virginia's professional experience includes years of leading teams, advising management, and developing and giving trainings. She is an avid learner; earning her master's degree in Human Resource Management along with certifications in leadership, time management, mammal brain chemistry, social media, mediation, and coaching.

Virginia Phillips delivers value to her audiences with straightforward practical tips, keeping the audience engaged and generating the momentum they desire. She wants her clients and audiences to take action, be present, be aware, and tap into their inner genius because it is time to make today their most profitable day.

